



May 16, 2024

Our Project No. 261-10

Town of Georgina
Operations & Infrastructure
26557 Civic Centre Road
Keswick, ON
L4P 3G1

Attention: Mr. Patryk Frankiewicz, P.Eng.
Senior Project Manager

RE: OID2024-041 – Pollock Road Shoulder Stabilization

Dear Mr. Frankiewicz,

Chisholm Fleming has reviewed the tender bids for the above referenced project. The Tender closed on May 7, 2024, and a total of seven (7) tender bids were received, of which one was disqualified.

Summary of Bid Amounts

The bid amounts are summarized in the following table, with the full data analysis in the attached spreadsheet. (all amounts inclusive of Provisional items, and exclusive of taxes)

CONTRACTOR	BID	RANKING
Envision Excavating Ltd.	\$ 901,465.00	1
North American Demolition Inc.	\$ 938,564.19	2
Ratcliff Excavating & Grading Inc.	\$ 971,150.00	3
GMP Contracting Ltd.	\$ 1,022,359.70	4
DIG-CON International Ltd.	\$ 1,116,441.00	5
Four Brothers Construction	\$ 2,341,515.00	6
Master Utility Division Inc.	Sealed	N/A

The low bid of \$901,465.00 is \$411,910.33 (84%) higher than the engineer's estimate of \$489,554.67. This is almost exclusively due to the sheet piling item coming in higher than estimated.

A detailed review of all bid items was performed including the steel sheet piles (item A.29). No anomalies or imbalances were observed across any items. The price of sheet piling across the various bidders was quite consistent even though it was being sourced from different suppliers, suggesting this is the current market price for steel.

Various markets and materials have experienced significant inflationary pressures in large part due to COVID effects over the last few years, which weren't fully captured in the engineer's database for estimating, explaining the variance.



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We reviewed the unit bid prices of Envision Excavating Ltd. and in our opinion, they are balanced. There are no omissions or qualifications in their tender.

References and Experience

CFA undertook a check of the three references provided by Envision Excavating Ltd., which all returned a positive response.

Recommendation

We recommend that the Town of Georgina award the contract to Envision Excavating Ltd., subject to the Town being satisfied with all the financial obligations.

Should you have any questions or require more information, please do not hesitate to contact the undersigned.

Yours very truly,

CHISHOLM, FLEMING AND ASSOCIATES

Per:

Paul LaPalme, P.Eng.
Project Manager

Attachment 1: Bid Analysis Spreadsheet