

Schedule "A" to By-law No. 2024-0004 (PUR-1)

# THE CORPORATION OF THE TOWN OF GEORGINA

## **PROCUREMENT POLICY**

# TOWN OF GEORGINA - PROCUREMENT SERVICES POLICY No. 2024-004 (PUR-1)

Subject:	Authority, Ref. & Sec.		
Procurement Policy	Council		
Policy Classification:	Pages: Year Month Day		
Procurement Services	1 of 63 2024 02 01		
Recommended/Approved by:	Contact Position for Information		
Council	Manager of Procurement Services		

# **TABLE OF CONTENTS**

INTR	ODUCTION	4
1.	PURPOSE	4
2.	DEFINITIONS	6
3.	APPLICATION	7
4.	RESTRICTIONS	8
5.	EXEMPTIONS	9
6.	ROLES AND RESPONSIBILITIES	10
7.	VENDOR CONDUCT AND CONFLICT OF INTEREST	15
8.	PROCUREMENT PROCESS	16
9.	STANDARD PROCUREMENT METHODS	17
10.	NON-STANDARD PROCUREMENT METHODS	22
11.	GRANT-FUNDED PROJECTS	28
12.	LOCAL PREFERENCE	29
13.	PROCUREMENT REVIEW PANEL (PRP)	30
14.	BID IRREGULARITIES / PROPOSAL IRREGULARITIES	31
15.	TIED BIDS RECEIVED	32
16.	COUNCIL APPROVAL	33
17.	BID DEBRIEFING	34
18.	BID DISPUTE RESOLUTION	35
19.	SCOPE CHANGE AND CONTINGENCY INCREASE	36
20.	CONTRACTOR PERFORMANCE AND SUSPENSION	38
21.	SURPLUS ASSETS	39
22.	PROCUREMENT DOCUMENTS AND RECORDS RETENTION	40
23.	POLICY REVIEW	41
24.	AMENDMENTS	42
25.	SEVERABILITY	43
26.	SHORT FORM TITLE	44
SCI	HEDULE A – DEFINITIONS	45
SCI	HEDULE B – EXEMPTIONS	55
SCI	HEDULE C – BID IRREGULARITIES	58
SCI	HEDULE D – PROPOSAL IRREGULARITIES	60
SCI	HEDULE E – THRESHOLDS	62
SCI	HEDULE F – PURCHASING AUTHORITIES	63

SCHEDULE G -	PURCHASING	ALITHORITIES -	- EMERGENCY	<b>ACQUISITION</b>
	1 ())(())()	A()	_	へいんりいいけいし

#### INTRODUCTION

#### PURPOSE

- 1. This document details the *procurement policy* (*Policy*) to be followed when acquiring *deliverables* for the Corporation of the Town of Georgina (*Town*) and the disposal of *surplus assets*;
- 2. The purpose is to ensure that *deliverables* are acquired in an open, fair, ethical, accountable and transparent manner, which protects the reputation of the *Town*, while reducing legal exposure and increasing the confidence of both the public and the participants in the *procurement process*;
- 3. The purpose is also to ensure that *best value* is achieve on the disposal of *surplus assets*; and
- 4. This *Policy* works in conjunction with the *Town's procurement procedures* (*Procedures*).

## 5. Guiding Principles

- 1. The overarching principle guiding this *Policy* is to maintain the public's trust and reduce the *Town*'s exposure to legal liability by ensuring that *procurement* decisions are made using a *procurement process* that is open, fair, objective, ethical, accountable and transparent; and
  - 1. In acquiring *deliverables*, the *Town* must also adhere to the following guiding principles:
    - 1. Promote effective, economic, and efficient acquisition;
    - 2. Act and conduct business with honesty and integrity;
    - 3. Treat *vendors* equitably, without discrimination;
    - 4. Develop, support, and promote the highest professional standards in order to serve the public;
    - 5. Maintain a customer-service focus while meeting the needs, and protecting the interests of the *Town* and the public;
    - 6. Comply with known international, federal and inter-provincial trade treaties or agreements, as amended, where applicable;
    - 7. Maintain the highest standards of integrity and professionalism with respect to the *acquisition* of *deliverables* and the managing of the *procurement process* by which *deliverables* are acquired;
    - 8. Comply with and incorporate the requirements of the Accessibility for

- Ontarians with Disabilities Act, 2005, S.O. 2005, c. 11, as amended (the 'AODA') in the *procurement process* of the *Town* as well as any requirements contained in other legislation (either provincial or federal) which may impact the *procurement process* of the *Town*;
- 9. Encourage, whenever possible, the *acquisition* of *deliverables* with due regard to the conservation of the natural environment;
- 10. Support effective business planning such that *deliverables* will only be acquired after consideration of need, alternatives, timing and appropriate life cycle management issues; and
- 11. When evaluating bid submissions, where possible, the *Town* will consider the total acquisition value including, but not limited to, acquisition, training, operating, maintenance, quality, reliability, performance, warranty, payment terms, contract extensions, contract renewals and disposal costs.
- 2. The disposal of *surplus assets* shall be conducted in a manner that ensures the *Town* recovers optimal value of *surplus assets*.

2.	DEFINITIONS		
	1.	The definitions of italicized terms used in the <i>Policy</i> are set out in <u>SCHEDULE A – DEFINITIONS</u> .	

#### 3. APPLICATION

- 1. This *Policy* applies to the *acquisition* of all *deliverables* made by, or on behalf of the *Town*, *committees* and *local boards*, with the exception of the Georgina Public Library, and except as may be expressly exempted or restricted under this *Policy*;
- 2. This *Policy* also applies to the disposal of *surplus assets*, with the exception of *real property*, in a manner to achieve *best value* for the *Town*;
- 3. All *individuals* involved in the *acquisition* of *deliverables* or disposal of *surplus assets* provided for in this *Policy* must act in a manner consistent with the requirements and objectives of this *Policy* and if said *individuals* are found to have breached this *Policy*, they may be subject to disciplinary action;
- 4. No acquisition for deliverables or disposal of surplus assets will be authorized unless it is in compliance with this *Policy*;
- 5. All *acquisition*s or disposals of *surplus assets* undertaken by the *Town* and its *employees* must be executed in accordance with:
  - 1. This *Policy* and any other relevant or related *Town* policies, codes of conduct and the *Procedures*:
  - 2. All applicable *Town* business license requirements and *Town* codes of conduct; and
  - 3. The Municipal Conflict of Interest Act, as amended, and any other applicable Municipal, Provincial or Federal legislation.

#### 4. RESTRICTIONS

- 1. No *Town employee*, member of *Council* or *local board* or *committee* member will acquire, on behalf of the *Town*, any *deliverables*, except in accordance with this *Policy* and the restrictions set out herein;
- 2. The acquisition of deliverables will occur only if:
  - The necessary funds are available within an approved budget or the requisition is expressly made subject to funding approval and, to the extent that they may be required, funds are available from any other *local board*, *committee*, municipality or other government agency on whose behalf the *acquisition* of *deliverables* is also being made; or
  - Council has provided funds for such acquisition in the budget or otherwise agreed to the provision of such funds and no expenditure will be authorized or incurred in excess of such funds.
- 3. No *contract*, renewals or extensions for *deliverables* may be divided into two or more parts to avoid the application of the provisions of this *Policy*;
- 4. No personal *acquisitions* will be made by the *Town* directly or indirectly for members of *Council* or any appointed member of a *local board* or *committee* or for any *employee* of the *Town* or their families with the exception of corporate sponsored *employee* programs;
- 5. No *Town employee*, member of *Council* or *local board* or *committee* member will cause or permit any potential *vendor* to have an unfair advantage or disadvantage in obtaining a *contract* for the supply of *deliverables* to the *Town*;
- 6. No *Town employee*, member of *Council* or *local board* or *committee* member will extend, in the discharge of his or her official duties, preferential treatment to relatives, friends, organizations or groups in which they or his or her relatives or friends have a pecuniary interest;
- 7. No *Town employee*, member of *Council* or *local board* or *committee* member will solicit, accept or condone the solicitation or acceptance of any gift, favour or form of entertainment and/or hospitality from any person or corporation having dealings with the *Town* unless in compliance with the *employee* code of conduct policy; and
- 8. No *Town employee*, member of *Council* or *local board* or *committee* member may supply *deliverables* as a *vendor* to the *Town*.

## 5. EXEMPTIONS

- 1. The open and *competitive procurement process* set out in this *Policy* will not apply to the *acquisition* of items listed in <u>SCHEDULE B EXEMPTIONS</u>, or as otherwise listed in this *Policy*; and
- 2. Despite any other provision of this *Policy*, *Council* may authorize any *acquisition* or method of *procurement* where to do so would be in the *best interest* of the *Town*.

#### 6. ROLES AND RESPONSIBILITIES

- 1. General Responsibilities
  - 1. All *employees* of the *Town* must comply with this *Policy* and the associated *Procedures*;
  - 2. Employees involved in the procurement process must clearly understand their obligations and responsibilities under this Policy and all applicable Procedures and must consult with Procurement Services in respect to any questions regarding the application or interpretation of this Policy or the Procedures;
  - All employees must acquire deliverables within their purchasing authorities as prescribed in <u>SCHEDULE F – PURCHASING AUTHORITIES</u> and <u>SCHEDULE</u> <u>G - PURCHASING AUTHORITIES – EMERGENCY ACQUISITION</u>; and
  - 4. All *acquisitions* are subject to all applicable *Town* policies and procedures, specific provisions of the Municipal Act, and all other applicable provincial and federal legislation and international treaties.
- 2. Chief Administrative Officer (CAO)
  - 1. The CAO will:
    - 1. Ensure compliance with this *Policy* and report serious or repetitive incidents of non-compliance to *Council*;
    - 2. Review the *Policy* and *Procedures*, as developed and recommended by the *Manager of Procurement Services*;
    - 3. Submit recommendations and reports to *Council*, as required under this *Policy*;
    - 4. During the time that regular Council meetings are suspended, during a period of recess in which there is no scheduled Council meeting, or for an emergency acquisition, the CAO is authorized to approve the award of contracts that normally would require Council approval, provided that a report is submitted to Council afterwards, setting out the details of any award of contract pursuant to this authority; and
    - 5. Approve the delegation of *purchasing authority* limits by *Directors* and the *Deputy Chief Administrative Officer & Treasurer (DCAO)* to their *employees* in compliance with applicable *Town* policies.
- 3. Deputy Chief Administrative Officer & Treasurer (*DCAO*)
  - 1. The DCAO will:
    - 1. Ensure compliance with this Policy and report serious or repetitive

incidents of non-compliance to the CAO;

- 2. Amend and monitor various financial policies and procedures related to the *Town's P-Card Policy*;
- Approve purchasing authority of employees as per <u>SCHEDULE F PURCHASING AUTHORITIES</u> and <u>SCHEDULE G PURCHASING AUTHORITIES EMERGENCY ACQUISITION</u>; and
- 4. Approve payment of all invoices with a value of one-hundred thousand dollars (\$100,000) or greater.
- 2. Where it appears that additional funds will be required to complete a capital project approved in the budget, the Department *Director* may request that the *DCAO* approve an increase in the budget not to exceed:
  - 1. Twenty-thousand dollars (\$20,000), where the *Council*-approved budget for the project is one-hundred thousand dollars (\$100,000) or less; or
  - 2. The lesser of fifty-thousand dollars (\$50,000) and twenty percent (20%) of the *Council*-approved budget for the project, where the *Council*-approved budget for the project exceeds one-hundred thousand dollars (\$100,000).
- 3. Approved budget increases as referenced in 6.3.2 above must be reported to *Council* on the annual financial statement report.
- 4. Director of Legislative Services
  - 1. The *Director of Legislative Services* will:
    - 1. Ensure compliance with this *Policy* and report serious or repetitive incidents of non-compliance to the *CAO*; and
    - 2. Review the *Policy* and *Procedures*, as developed and recommended by the *Manager of Procurement Services*.
- 5. Town Solicitor
  - 1. The Town Solicitor will:
    - 1. Provide legal advice and assistance in respect to the *Town's procurement* activities and its relationships with *vendors*;
    - 2. Advise the *Manager of Procurement Services*, as required, in relation to legal issues arising from *procurement* activities, and reviewing specific *procurement* documentation referred by the *Manager of Procurement Services*;

- 3. Provide legal advice and counsel to the *Town* in the event of a *contract* dispute or legal challenge resulting from a *procurement process*;
- 4. Provide support, guidance and legal counsel to the *procurement review* panel (PRP), as required; and
- 5. Serve as a member of the *procurement review panel (PRP)*.
- 6. Manager, Financial Controllership and Reporting / Deputy Treasurer
  - 1. The Manager, Financial Controllership and Reporting / Deputy Treasurer will:
    - 1. Ensure compliance with this *Policy* and report serious or repetitive incidents of non-compliance to the *DCAO*;
    - 2. Assist the DCAO in monitoring various financial policies and procedures related to the *Town*'s *P-Card Policy*;
    - 3. Provide oversight of the *Town*'s *P-Card Policy*;
    - 4. Monitor individual *P-Card* usage for all *employees*, including the *DCAO* and *CAO*, to ensure compliance with the *Town*'s *P-Card Policy*;
    - 5. Manage *P*-Card updates, changes or the replacement of *P*-Cards in the event of name change, lost, stolen or damaged *P*-Cards;
    - 6. Suspend, cancel or destroy *P-Cards* due to violation of the *Town's P-Card Policy*, *employee* transfer or termination;
    - 7. Conduct regular *P-Card* compliance audits and generate related reports; and
    - 8. Inform the DCAO of instances of *P-Card* misuse or fraud.
- 7. Manager of Procurement Services
  - 1. The Manager of Procurement Services will:
    - 1. Ensure compliance with this *Policy* and report serious or repetitive incidents of non-compliance to the *Director of Legislative Services*;
    - 2. Preserve the integrity of the *procurement process*;
    - 3. Establish and maintain the *Procedures* consistent with this *Policy*;
    - 4. Ensure the consistent application of the *Policy* and the related *Procedures* and manage *Procurement Services* in an efficient and diligent manner;

- 5. Provide *procurement* advice, training and guidance, including developing and maintaining the necessary forms, *contracts*, and *bid call document* templates, for the purposes of fulfilling the *procurement* needs of the *Town*;
- 6. Dispose of *personal property*, which has been declared a *surplus asset* by any *Director* or their designate;
- 7. Serve as a member of the *procurement review panel (PRP)*;
- 8. Address and, where possible, resolve issues or concerns that arise in respect of a *procurement process* or the application and interpretation of this *Policy* and the *Procedures* and seek guidance from the *Town Solicitor*, as required; and
- 9. Supervise *Procurement Services* in conducting all *procurement* activities on behalf of the *Town*.

## 8. Managers and Directors

- 1. The *Managers* and *Directors* will:
  - 1. Ensure compliance with this *Policy* and report serious or repetitive incidents of non-compliance to their immediate supervisor;
  - 2. Request and manage the administration of *purchasing authority* limits to *employees* in compliance with this *Policy* and all applicable policies;
  - 3. Ensure that *acquisitions* of *deliverables* are made in accordance with the Policy and *Procedures*;
  - 4. Monitor all *contract* expenditures against the *awarded contract acquisition* value or *purchase order* value and ensure compliance with budgetary limits:
  - 5. Monitor the performance of all *contractors* which includes, but is not limited to, documenting and providing feedback to any *contractor* where performance is below the expectations of the *requisitioner*,
  - 6. Identify and address non-compliance with this *Policy* and *Procedures* within their departments;
  - 7. Notify *Procurement Services* to obtain guidance with respect to mitigating potential risks to the *Town* arising from the non-compliance upon discovery of instances of non-compliance;
  - 8. Ensure that all *employees* under their supervision have received training and are fully aware of, and comply with, the *Policy* and *Procedures*; and

9. Ensure that all *employees* under their supervision have received training and are fully aware of, and comply with, the *Town's P-Card Policy* and procedures.

## 9. Supervisors

- 1. The Supervisors will:
  - 1. Ensure compliance with this *Policy* and report serious or repetitive incidents of non-compliance to their immediate supervisor;
  - 2. Ensure that *acquisitions* of *deliverables* are made in accordance with the *Policy* and *Procedures*;
  - Monitor all contract expenditures against the awarded contract acquisition value or purchase order value and ensure compliance with budgetary limits;
  - 4. Collect and maintain current throughout the term of a *contract*, all certificates of insurance and Workplace Safety and Insurance Board (WSIB) clearance certificates for *deliverables* acquired through a *low value purchase* (LVP) process, *single source acquisition* or *sole source acquisition*;
  - 5. Monitor the performance of all *contractors* which includes, but is not limited to, documenting and providing feedback to any *contractor* where performance is below the expectations of the *requisitioner*,
  - 6. Ensure that all *employees* under their supervision have received training and are fully aware of, and comply with, the *Policy* and *Procedures*; and
  - 7. Ensure that all *employees* under their supervision have received training and are fully aware of, and comply with, the *Town's P-Card Policy* and procedures.

## 10. Procurement Services Employees

- 1. The *Procurement Services employees* will:
  - 1. Ensure compliance with this *Policy* and report serious or repetitive incidents of non-compliance to their immediate supervisor;
  - 2. Provide training, support and advice to *Town employees* related to the *Policy* and *Procedures*;
  - 3. Identify continuous improvement opportunities; and
  - 4. Comply with this *Policy* and ensure that all *Procedures* are applied consistently.

## 7. VENDOR CONDUCT AND CONFLICT OF INTEREST

- 1. The *Town* expects its *vendors* to act with integrity and conduct business in an ethical manner.
- 2. The *Town* may refuse to do business with any *vendor* that:
  - 1. Has engaged in illegal or unethical bidding practices;
  - Has engaged in prohibited behaviour as defined in the Town's Standard Terms and Conditions;
  - 3. Has an actual or potential conflict of interest,
  - 4. Fails to adhere to the *Town*'s supplier code of conduct, or
  - 5. Is involved in an active law suit with the *Town*.
- 3. Illegal or unethical bidding practices include, but are not limited to:
  - 1. *Bid*-rigging, price-fixing, bribery or collusion, or other behaviours or practices prohibited by federal or provincial statutes;
  - 2. Attempting to gain favour or advantage by offering gifts or incentives to *Town* employees, members of *Council* or any other representative of the *Town*;
  - 3. Lobbying members of *Council* or *employees* or engaging in any prohibited communications during a *procurement process*;
  - 4. Submitting inaccurate or misleading information in response to a *procurement* opportunity; or
  - 5. Engaging in any other activity that compromises the *Town*'s ability to run a fair *procurement process*.
- 4. All *vendors* participating in a *procurement process* must declare any perceived, potential or actual *conflicts of interest*; and
- 5. Where a consultant retained to develop the scope of work, specifications or bid call documents, either in whole or in part, has the ability to fulfill the procurement need contemplated in the bid call documents, the bid call document and terms of contract must preclude such consultant from participating in the resulting procurement process as to do otherwise may be perceived to give a vendor an unfair advantage during a procurement process or compromise the ability of a vendor to perform its obligations under the contract;

## 8. PROCUREMENT PROCESS

- 1. Any acquisition(s) made by a *Town employee* must be undertaken in accordance with the *procurement processes* described within this *Policy*, the *Procedures* and any other applicable *Town* policies and procedures; and
- 2. Acquisitions of information and communications technology, computer equipment or software must be made with prior consultation with Information Technology Services and in compliance with the appropriate *procurement process* as outlined in this *Policy*.

#### 9. STANDARD PROCUREMENT METHODS

- 1. Request for Information (*RFI*)
  - A request for information (RFI) will be issued for the purpose of compiling available market information and capabilities of various vendors in providing deliverables to the Town in order to make informed acquisition decisions and may be followed by a subsequent request for tender (RFT) or request for proposal (RFP);
    - 1. The receipt of a *submission* in response to an *RFI* does not create any *contract* obligations on the part of the *Town*; and
    - 2. The *Town* is not required to proceed with any further *procurement process* following an *RFI*.
  - 2. The initiation of this *procurement* method must be in accordance with the process described in the *Procedures*.
- 2. Request for Expressions of Interest (*REOI*)
  - A request for expressions of interest (REOI) will be issued with the purpose of compiling a list of potential vendors who may be interested in providing deliverables to the Town;
    - 1. An *REOI* is often conducted in the early stages of the *procurement* process as a means for the *Town* to seek industry input into scoping requirements for a project that is intended to go back out to market at a later date.
  - 2. The *REOI* is also an opportunity for interested parties to respond with the requested information so that they may be informed about future announcements related to the project, including the competitive selection process;
    - 1. The receipt of a *submission* in response to an *REOI* does not create any *contract* obligations on the part of the *Town*; and
    - 2. The *Town* is not required to proceed with any further *procurement process* following an *REOI*.
  - 3. The initiation of this *procurement* method must be in accordance with the process described in the *Procedures*.
- 3. Request for Pre-Qualification (*RFPQ*)
  - A request for pre-qualification (RFPQ) will be issued when seeking the submission of information, including, but not limited to a potential vendor's experience, financial strength, education, background and personnel or firms

- or corporations who wish to qualify to be able to compete to supply *deliverables* to the *Town*;
- An RFPQ is typically used as the first stage in a two-stage procurement process in order to short-list the most qualified vendors or to establish a vendor roster;
  - 1. The second stage is either a request for tender (RFT) or a request for proposal (RFP) for specific deliverables;
  - 2. The receipt of a *submission* in response to an *RFPQ* will not create any contractual obligation on the part of the *Town*; and
  - 3. The *Town* is not required to proceed with any further *procurement* processes following an *RFPQ*.
- 3. The initiation of this *procurement* method must be in accordance with the process described in the *Procedures*.
- 4. Low Value Purchase (*LVP*)
  - A low value purchase (LVP) is conducted by a requisitioner for the acquisition
    of deliverables having an estimated acquisition value as stated in <u>SCHEDULE</u>
    <u>E-THRESHOLDS</u>;
  - 2. A request for quotation (RFQ) must be issued by the requisitioner from the requisitioning department to obtain a minimum of three (3) written quotations in compliance with the Procedures for the acquisition of deliverables having an estimated acquisition value for LVP as stated in <a href="SCHEDULE E THRESHOLDS">SCHEDULE E THRESHOLDS</a>;
    - Notwithstanding the requirement in Section 4.2 above, when, in cases where the deliverable is Consulting and Professional Services and in the opinion of the Director of the requisitioning department, it is not feasible to obtain three (3) written quotations, an RFQ must be issued by the requisitioner from the requisitioning department to obtain a minimum of one (1) written quotation in compliance with the Procedures for the acquisition of deliverables having an estimated acquisition value for LVP as stated in SCHEDULE E THRESHOLDS.
  - 3. The *requisitioner* must consult with *Procurement Services* with respect to any questions regarding the *RFQ procurement process*;
  - If the prices received by the requisitioner exceed the threshold for a LVP as stated in <u>SCHEDULE E - THRESHOLDS</u>, the requisitioner must initiate a procurement process that is appropriate based on the prices submitted (i.e. RFT or RFP);

- 5. When an acquisition of Consulting and Professional Services is made through the LVP process, the resulting contract is not eligible for term extension or continued engagement through the single source or sole source process once the originally proposed scope of work has been completed unless the additionally required work could not have been reasonably anticipated at the time of engagement and is authorized in advance by the Director of Legislative Services:
- 6. LVP acquisitions must be made utilizing either a purchase card or a purchase order as stated in SCHEDULE E THRESHOLDS;
- 7. The *requisitioner* must collect and maintain current throughout the term of *contract*, all certificates of insurance and Workplace Safety and Insurance Board (WSIB) clearance certificates for *deliverables* acquired through a *LVP* process; and
- 8. The initiation of this *procurement* method must be in accordance with the process described in the *Procedures*.

## 5. Request for Tender (*RFT*)

- 1. A request for tender (RFT) will be conducted for the acquisition of deliverables having an estimated acquisition value as stated in <u>SCHEDULE E THRESHOLDS</u>, and where all of the following criteria apply:
  - 1. Two or more sources are considered capable of supplying the *deliverables*;
  - 2. The specifications for deliverables can be adequately defined;
  - 3. The market conditions are such that *bid submissions* can be submitted on a competitive pricing basis; and
  - 4. It is intended that the lowest cost compliant *bid submission* will be accepted.
- 2. In the case of a pre-qualified *RFT*, only the selected pre-qualified *vendors* will be notified; and
- Any bid irregularities will be dealt with in accordance with <u>SCHEDULE C BID</u> <u>IRREGULARITIES</u> and in compliance with the procurement process stated in this *Policy*; and
- 4. The initiation of this *procurement* method must be in accordance with the process described in the *Procedures*.

- 6. Request for Proposal (*RFP*)
  - A request for proposal (RFP) will be conducted for the acquisition of deliverables having an estimated acquisition value as stated in <u>SCHEDULE E</u> - <u>THRESHOLDS</u>, where price is not the primary evaluation factor and where the exact method to supply the deliverables is not known;
    - 1. An *RFP bid call document* may provide for *negotiation* of all terms, including price prior to *award* of *contract*; and
    - 2. An *RFP* may include the provision for the *negotiation* of best and final offers and may be a single stage or multi stage *RFP*.
  - 2. The goals of an RFP are;
    - To implement an effective, objective, open, fair, ethical, accountable, transparent, and efficient procurement process for obtaining unique proposals designed to meet broad outcomes to a complex problem or need for which there is no clear or single solution; and
    - 2. To select the *proposal* that is in conformance with the *bid call documents* and based on qualitative technical and pricing considerations, provides the *best value* for the *Town*.
  - 3. This *procurement process* may be used for any dollar value, when the requirements cannot be definitely specified;
    - 1. An *RFP* will be conducted for the *procurement* of *deliverables* when any of the following criteria apply:
      - 1. The selection of the *vendor* depends more upon the effectiveness of the proposed solution, than the price alone;
      - 2. It is expected that *negotiation* with one or more *contractors* may be required with respect to any aspect of the *contract*; or
      - 3. The precise *deliverables*, or the *specifications* are not known or are not definable and it is expected that the *contractor* will further define them.
  - 4. In the case of a pre-qualified *RFP*, only the selected pre-qualified *contractors* will be notified:
  - 5. The evaluation of an *RFP* will be split between technical and financial scoring in a weighting that is equal to one hundred percent (100%) (e.g. 80%/20%, 70%/30%, 60%/40%):
  - 6. A "two-envelope" *RFP procurement process* consists of two stages:

- 1. In Stage 1, the evaluations of technical qualifications are conducted;
  - 1. This stage may include *respondent* presentations, demonstrations and interviews.
- 2. In Stage 2, the evaluations of financial bid submissions are conducted;
  - 1. Financial evaluations will be conducted on *respondents* that have met or exceeded the minimum point score on the technical evaluations in stage one as prescribed in the *bid call document*.
- 7. Any proposal irregularities will be dealt with in accordance with <a href="SCHEDULE D">SCHEDULE D</a> <a href="PROPOSAL IRREGULARITIES">PROPOSAL IRREGULARITIES</a> and in compliance with the procurement process stated in this Policy; and
- 8. The initiation of this *procurement* method must be in accordance with the process described in the *Procedures*.

#### 10. NON-STANDARD PROCUREMENT METHODS

- 1. Unsolicited Bids / Unsolicited Proposals
  - 1. All *unsolicited bids* or *unsolicited proposals*, including any offers for presentations, demonstrations or product/service trials submitted to *Town employees* with the expectation on the part of the submitter of obtaining consideration for an ensuing *contract* or *acquisition* by the *Town*, must be directed to *Procurement Services* for review.

## 2. Negotiation

- 1. The Manager of Procurement Services may use negotiation as a procurement method for deliverables or for the sale of personal property for any contract when any of the following criteria apply:
  - 1. The *deliverables* are deemed necessary by the *CAO* as a result of an *emergency acquisition* which would not reasonably permit the use of any other prescribed *procurement process*;
  - 2. Due to abnormal market conditions, the *deliverables* required are in short supply;
  - 3. Where competition is precluded or severely restricted due to the existence of any patent right, copyright, technical secret or control of raw material;
  - 4. Where only one *bid submission* is received and it exceeds the amount budgeted for the *acquisition*;
  - Where the lowest compliant bid submission exceeds the approved budget of the deliverables and it is impractical to conduct a new procurement process;
  - 6. Where all *bid submissions* fail to meet the *specifications* or terms and conditions and it is impractical to conduct a new *procurement process*;
  - 7. When no *bid submissions* are received in response to a *competitive* procurement and time deadlines make it impractical to conduct a new procurement process;
  - 8. An attempt, or attempts to acquire the required *deliverable* has been made in good faith using a *competitive procurement process* which has been unsuccessful in identifying a *contractor* and it is not reasonable or desirable that a further attempt to acquire the *deliverables* using a *procurement process* be made other than *negotiation*;
  - 9. In response to the sale of personal property with the highest bidder,
  - 10. If a negotiated settlement cannot be reached with the highest evaluated

respondent to a request for proposal (RFP), the Town may proceed to negotiate with the next highest evaluated respondent until a contractor is selected;

- 11. Where, for security or confidentiality reasons, it is in the *best interest* of the *Town*; or
- 12. Where authorized by Council to do so.

## 3. Emergency Acquisition

- 1. Notwithstanding the provisions of this *Policy*, an *emergency acquisition* may be made, without issuing a *bid call document*, and may include *negotiation* when an *emergency* situation exists and the immediate *acquisition* of *deliverables* is necessary to prevent or alleviate:
  - 1. A serious delay in service delivery;
  - 2. A threat to the health, safety or welfare of any person;
  - 3. The disruption of essential services;
  - 4. Damage to public property; or
  - 5. Time does not permit the use of a standard *procurement process* due to an event that creates an unforeseen urgency that could not be reasonably addressed through appropriate advance planning.
- 2. For greater clarity, an *emergency acquisition* does not include a situation that has arisen due to a failure to plan to allow sufficient time for a *competitive procurement process*;
- 3. An *emergency acquisition* also includes an *emergency* declared under the Emergency Management and Civil Protection Act;
- When any of the above criteria are applicable, a P-Card must be used or a purchase order must be issued;
  - 1. In the case of an after hour *emergency*, a *purchase order* must be issued the next business day.
- 5. When an *emergency acquisition* is made under 3.1.5 above:
  - 1. The *requisitioner* must follow the *single source acquisition* process and submit all necessary documents for approval promptly afterwards; and
  - 2. The *Director* of the *requisitioning department* must submit a report to the CAO explaining the actions taken and the reason(s) where the *acquisition*

*value* exceeds the *single source acquisition* threshold for *Council* approval as stated in SCHEDULE E – THRESHOLDS.

6. Subsequent to the conclusion of an *emergency* event declared under the Emergency Management and Civil Protection Act the *CAO* must submit a report to *Council* explaining the actions taken and the reason(s).

## 4. Single Source Acquisition

- 1. A single source procurement process may be used, subject to the approval of the Director of Legislative Services (or in times of absence, the DCAO), if the deliverables are available from more than one source, but there are valid and sufficient reasons as determined by the Director of the requisitioning department, for selecting one vendor in particular, including one or more of the following:
  - 1. An attempt to acquire the required *deliverables* by soliciting competitive *bid submissions* has been made in good faith, but has failed to identify a recommended *vendor*.
  - 2. The *deliverable* is acquired for testing or trial use;
  - 3. The confidential or security-related nature of the requirement is such that it would not be in the public interest to solicit competitive *bid submissions*;
  - 4. There is a need for standardization or compatibility with *deliverables* previously acquired;
  - 5. Where necessary to maintain an existing warranty from a previous or existing *vendor*;
  - 6. Where only one *authorized* dealer/reseller is offering the *deliverables* due to franchise restrictions;
  - 7. Construction, renovations, repairs, maintenance, etc. in respect of a building *leased* by the *Town* may only be done by the lessor of the building, in accordance with a *lease* agreement;
  - 8. The *deliverables* are acquired under circumstances which are exceptionally advantageous to the *Town*, such as in the case of a bankruptcy or receivership;
  - 9. It is advantageous to the *Town* to acquire the *deliverables* from a *vendor* pursuant to the *procurement process* conducted by another procuring entity;
  - 10. It is advantageous to the *Town* to acquire the *deliverables* directly from another public body;

- 11. Another organization is funding or substantially funding the *acquisition* and has selected the *vendor*, and the terms and conditions of the commitment into which the *Town* will enter are acceptable to the *Town*;
- 12. Where, due to abnormal market conditions, the *deliverables* required are in short supply;
- 13. Notwithstanding anything in this *Policy*, where an *acquisition* is determined by *Council* to be fair and reasonable and is made from a *non-profit* corporation supported by the *Town*, the *Town* may make such an *acquisition*;
- 14. Where goods are offered for sale to the *Town* by auction or *negotiation*, such an *acquisition* will be deemed to be a *single source acquisition* and authorization to submit a *bid* or *conduct negotiations* is compliant with <a href="SCHEDULE E THRESHOLDS">SCHEDULE E THRESHOLDS</a> where the *acquisition* is determined to be clearly in the *best interest* of the *Town*;
- 15. Where the *acquisition* is being made under the *emergency acquisition* provisions of this *Policy*;
- 2. Prior to the *award* of a *contract* using the above rationale, the *requisitioner* must perform due diligence by exploring price *negotiation* possibilities with the selected *vendor*,
- 3. There must be sufficient written justification provided to the *Director of Legislative Services* (or in times of absence, the *DCAO*) prior to *awarding* a *contract* pursuant to the *single source procurement process*.
- 4. The award of single source contracts must comply with <u>SCHEDULE E THRESHOLDS</u> and where the award of contract required Council approval, it will be published on the *Town*'s e-procurement website; and
- 5. The initiation of this *procurement* method must be in accordance with the process described in the *Procedures*.

#### 5. Sole Source Acquisition

- 1. A sole source procurement process may be used for the acquisition for deliverables without the competitive procurement process, subject to the approval of the Director of Legislative Services (or in times of absence, the DCAO), when one or more of the following circumstances apply:
  - 1. Competition is precluded due to the application of any Act or legislation or because of the existence of patent rights, copyrights, license, technical secrets or controls of raw material:

- 2. One available *vendor's* unique ability or capability to meet the particular requirements of the *Town*; or
- 3. The complete *deliverable* is unique to one *vendor* and no alternative or substitute exists.
- 2. The award of sole source contracts must comply with <u>SCHEDULE E THRESHOLDS</u> and where the award of contract required Council approval, it must be published on the *Town's* e-procurement website; and
- 3. The initiation of this *procurement* method must be in accordance with the process described in the *Procedures*.

## 6. Co-Operative Procurement

- 1. The *Town* may participate in *co-operative procurement* with the York Purchasing Co-operative (*YPC*) or other procuring entities where it is in the *best interest* of the *Town* to do so:
- If the Town decides to participate in a co-operative procurement, the procurement policy and procedures of the procuring entity calling the bid on behalf of the participants are to be the accepted policy and procedures and the participating procuring entities must be listed in the initial co-operative bid call documents;
- 3. Notwithstanding any other provision of this *Policy*, an *acquisition* may be made directly from a *vendor* if the *Manager of Procurement Services* determines that the procuring entity has followed a competitive method for the *acquisition* of *deliverables* and the following additional conditions exist:
  - 1. The same *deliverables* will be made available to the *Town* for the same or better price than the price that the *Town* could secure on its own;
  - 2. The *acquisition* of *deliverables* by the *Town* is within the approved budget; and
  - 3. The *vendor* is not suspended or in *litigation* with the *Town*.
- 4. The *award* of *contract* for an *acquisition* made by another procuring entity will be in compliance with this *Policy*.

## 7. Reverse Auctions

1. The Manager of Procurement Services may acquire deliverables using reverse auction bidding strategies in situations where, in the opinion of the Manager of Procurement Services, it is in the best interest of the Town; and

2.	of Procurement Services and this may include a pre-qualification of bidders, and the selected short-listed bidders would be invited to participate in the reverse auction.

#### 11. GRANT-FUNDED PROJECTS

- 1. When a grant, stimulus funding, or other similar funding is received by the *Town*, the *acquisition* of *deliverables* to be paid for using such grant or funding is subject to this *Policy* and the *Procurement Procedures*; and
- 2. Grants often have short time frames to meet, and although every effort will be made to expedite the *procurement process* where possible to remain within such time frames, the *requisitioner* must submit their Request for Acquisition, statement of work and all related *procurement* requirements to *Procurement Services* in a timely manner:
  - However, where compliance with this *Policy* may put the receipt of the grant or funding at risk, the *requisitioner* may request special consideration from the *procurement review panel (PRP)*, which may include exemption from or partial waiver of this *Policy*.

## 12. LOCAL PREFERENCE

- 1. The *Town* will endeavour to achieve *best value* in its commercial transactions, therefore, the *Town* will not practice local preference in *awarding contracts*;
  - 1. This will allow the *Town* to comply with the Discriminatory Business Practices Act, R.S.O. 1990, Chapter D12, as amended and all applicable Treaties.

## 13. PROCUREMENT REVIEW PANEL (PRP)

- 1. The *procurement review panel (PRP)* will be convened to consider an issue or irregularity, or make a determination under the *Policy* and any applicable *Procedures* in relation to a *Town procurement process*;
- 2. The *PRPs'* responsibilities include, but are not limited to, reviewing and making recommendations on action to be taken related to:
  - 1. Bid submission or proposal submission irregularities or other issues pertaining to a bid or proposal;
  - 2. Bid submission challenges;
  - 3. Bid dispute resolution;
  - 4. *Contractor* suspensions; and/or
  - 5. Matters involving *contractor* performance.
- 3. The *PRP* will follow the process as set out in the *Procedures*.

#### 14. BID IRREGULARITIES / PROPOSAL IRREGULARITIES

- 1. The *Manager of Procurement Services* will exercise judgement in determining compliant *bid submissions* and consult with the *PRP* when a *bid irregularity* or *proposal irregularity* occurs to which a remedy is not determined in:
  - 1. <u>SCHEDULE C BID IRREGULARITIES</u>; or
  - 2. SCHEDULE D PROPOSAL IRREGULARITIES.
- 2. The description and remedies in the schedules are not to be considered an exhaustive list of all possible irregularities for *bids* or *proposals*;
- 3. The *Manager of Procurement Services*, after consultation with the *PRP*, may reject a *bid* or *proposal submission* based on a *bid irregularity* or *proposal irregularity* not listed in the description that is considered a material irregularity; and
- 4. Bidders whose bids or proposals are rejected due to an irregularity will be notified prior to any award of contract.

## 15. TIED BIDS RECEIVED

- 1. In the case of a *tied bid* between two *bidders* and where multiple *award*s are not possible, a coin toss will be conducted following the coin toss process as set out in the *Procedures*; and
- In the case of tied bids between three or more bidders and where multiple awards
  are not possible, the Town will determine the contractor by a lottery draw following
  the lottery draw process as set out in the Procedures.

#### 16. COUNCIL APPROVAL

- 1. Despite any other provision of this *Policy*, *Council* approval is required for the following:
  - 1. Any award of contract where Council has requested final approval of the award;
  - Where there is no provision in the *Town*'s annual budget for the *deliverable* subject to the *contract* or *purchase order* (with the exception of operating expenditures for future years not yet budgeted, but provided for in multi-year operating *contracts*);
  - 3. Where the acquisition value proposed for acceptance exceeds the DCAO's authority to approve overages as provided for in <u>DCAO's Roles and Responsibilities 6.3.2</u>;
  - Any scope change or contingency increase where the combined cumulative increases of the revised acquisition value of the awarded contract exceeds the DCAO's authority to approve overages as provided for in <u>DCAO's Roles and</u> Responsibilities 6.3.2;
  - 5. Where there is a *bid* or *proposal irregularity* or unresolved challenge with the *procurement process* and, in the opinion of the *CAO*, in consultation with the *Town Solicitor*, the *award* of *contract* is likely to expose the *Town* to legal, financial or reputational risk; and
  - 6. Any single source or sole source contract having an acquisition value exceeding the single source or sole source threshold for Council approval as stated in SCHEDULE E THRESHOLDS.

#### 17. BID DEBRIEFING

- 1. The purpose of *debriefing* is to explain to unsuccessful *vendors* why their *bid submission* was not accepted, allowing them to improve their future *bid submissions* and submit more competitive *bids*;
  - A debriefing establishes and maintains the Town's reputation as a fair, honest and ethical entity, ensuring that high quality vendors are encouraged to make future bid submissions; and
  - 2. In addition, *Procurement Services employees* may improve future *bid call documents* by using the comments and suggestions provided by *vendors*.
- 2. Following the *award* of a *contract*, a *debriefing* will be provided upon request as long as the request for a *debriefing* is made within fourteen (14) calendar days following the *award* of *contract* being made public on the *Town*'s e-procurement website and the *bid debriefing* will follow the process as set out in the *Procedures*.

## 18. BID DISPUTE RESOLUTION

1. If a *vendor* involved in a *procurement process* with the *Town* presents a *bid* dispute in writing regarding the *procurement process*, and is made within fourteen (14) calendar days following the *award* of *contract* being made public on the *Town*'s e-procurement website, the *bid dispute resolution* process as set out in the *Procedures* will be followed.

#### 19. SCOPE CHANGE AND CONTINGENCY INCREASE

## 1. Scope Change

- 1. Scope change means any change to the scope of a contract to accommodate a need not originally provided for in the contract which could not have been reasonably anticipated at the time of award of contract;
  - 1. A scope change must be for the same deliverables as those provided for in the contract, and may include an adjustment to the contract price.
- 2. Approval to increase the *acquisition value* of the *contract* must be obtained by the *requisitioner* from their immediate *Supervisor*, *Manager* or *Director* in accordance with <u>SCHEDULE F PURCHASING AUTHORITIES</u>;
- 3. Where multiple *scope changes* are required that increase the *acquisition value* of the *contract*, the *requisitioner* must obtain approval based on the cumulative *acquisition value* of the *contract* in accordance with <u>SCHEDULE F</u> PURCHASING AUTHORITIES;
- 4. Increases in the *acquisition value* of the *contract* due to single or cumulative *scope changes* must not exceed the *Council* approved budget unless approval is given by the *DCAO* as provided for in <u>DCAO's Roles and Responsibilities</u> 6.3.2;
- Council approval for single or cumulative scope changes must be obtained if the value of such scope changes exceeds the approval authority of the DCAO as provided for in <u>DCAO's Roles and Responsibilities 6.3.2</u>; and
- 6. Scope change does not include the award of provisional items not originally included in the initial award of contract.

## 2. Contingency Increase

- Contingency means an unexpected event or circumstance that gives rise to an increase in contract price which could not have been reasonably anticipated at the time of award of contract;
- Where the acquisition value of a contract, is expected to exceed the authorized amount and approval of additional funds is required as a result of an unexpected event or circumstances occurring, a contingency increase may be approved;
- 3. Approval to increase the *acquisition value* of the *contract* to accommodate a *contingency* must be obtained by the *requisitioner* from their immediate

- Supervisor, Manager or Director in accordance with <u>SCHEDULE F</u> PURCHASING AUTHORITIES;
- 4. Where multiple *contingency* increases are required to increase the *acquisition* value of the *contract*, the *requisitioner* must obtain approval based on the cumulative *acquisition* value of the *contract* in accordance with <u>SCHEDULE F</u> <u>PURCHASING AUTHORITIES</u>;
- 5. Single or cumulative *contingency* increases must not exceed the *Council* approved budget unless approval is given by the *DCAO* as provided for in *DCAO*'s Roles and Responsibilities 6.3.2; and
- 6. Council approval for single or cumulative contingency increases must be obtained if the value of such increases exceeds the approval authority of the DCAO as provided for in <u>DCAO's Roles and Responsibilities 6.3.2</u>.

#### General

1. The *requisitioner* must obtain prior written approval of the *scope change* or *contingency increase* and submit an electronic Purchase Requisition with the required change order(s), supporting documentation and justification to *Procurement Services* to increase the affected *PO* value for the project.

## 20. CONTRACTOR PERFORMANCE AND SUSPENSION

- 1. All *contracts* for *deliverables* must be managed by the *requisitioning department* and the performance of the *contractor* must be monitored and tracked in accordance with any applicable *Procedures*; and
- 2. Contractors may be suspended from participating in future procurements for a specified period of time in accordance with the Contractor Suspension Procedure (CSP) as set out in the Procedures.

## 21. SURPLUS ASSETS

- 1. All *goods* of the *Town*, which have become a *surplus asset* to its needs, and require *disposal*, must be listed with reasonable particularity, and such lists will be provided to *Procurement Services* for *disposal*;
- 2. The *Manager of Procurement Services* will then have the *authority* to transfer such *surplus assets* from one *Town* department to another; and
- 3. Any surplus assets not required by departments and are deemed by the *Manager* of *Procurement Services* to have residual value must be disposed of by the *disposal* methods as set out in the *surplus assets* disposal methods of the *Procedures*.

## 22. PROCUREMENT DOCUMENTS AND RECORDS RETENTION

- All procurement activities must be supported by appropriate documentation and copies of all contracts executed pursuant to this Policy must be delivered to Procurement Services for electronic storage in their selected e-procurement system and procurement project files; and
- 2. All *procurement* documents, as well as any other pertinent information for reporting and auditing purposes must be retained in a recoverable form in accordance with the *Town's* records retention policy.

# 23. POLICY REVIEW

- 1. This *Policy* will be reviewed and evaluated for effectiveness at least every five (5) years from the date of its enactment;
  - 1. A review may be conducted at any time, if the *Manager of Procurement Services* deems it necessary.

# 24. AMENDMENTS

1.	This Policy may be amended from time to time upon the approval of the Director of
	Legislative Services or the CAO in order to add, delete or modify matters listed that
	are administrative in nature and Council will be informed of the amendments.

## 25. SEVERABILITY

 If any section or sections of this *Policy* or parts thereof be found by an adjudicator of competent jurisdiction to be invalid or beyond the power of *Council* to enact, such section, sections, or parts thereof will be deemed to be severable and all other sections or parts of the *Policy* will be deemed to be separate and independent there from and will continue in full force and effect.

26.	SHORT FORM TITLE		
	1.	The short form of this document will be "Procurement Policy".	

#### SCHEDULE A - DEFINITIONS

In this *Policy*:

- "Acquisition" or "Procurement" includes a purchase, rental, lease or conditional sale of deliverables, but does not include:
- 1. Any form of assistance such as loans, equity infusion, guarantees or fiscal incentives:
- 2. Provision of *deliverables* to persons or other government organizations;
- 3. A revenue generating arrangement; or
- 4. Acquisition of *real property*.
- "Acquisition Value" means the total financial commitment resulting from a procurement process, including all expenses related to fully executing all available renewals and contract extension options available in the contract in Canadian currency, inclusive of non-recoverable HST and exclusive of recoverable HST;
- "Addendum" means a document or information attached or added to clarify, modify, or support the information in the original bid call document and may also include "addenda";
- "Asset" means tangible or intangible property, other than *real property*, movable property subject to ownership, with exchange value;
- "Authority" or "Authorized" means the legal right to conduct the tasks outlined in this Policy as directed by Council and delegated through the office of the CAO to the Directors and subsequently to the Manager of Procurement Services. Authorized acquisitions are those that have prior approval of Council either through resolution or through the Departmental budget;
- "Award" means the notification to a vendor of acceptance of a bid submission, which brings a contract into existence;
- "Best Interest" means the discretion the Town has to take the most advantageous action on behalf of the Town;
- "Best Value" means that an acquisition represents the optimal balance of high quality and financial terms; and might not be lowest cost;
- "Bid" or "Bids" means an offer or submission received in response to a call for bids, and includes a proposal;
- "Bidder" means any legal entity that submits a bid submission in response to a call for bids, and may include "proponent" or "respondent";
- "Bid Bond" means a bond given to the *Town* to guarantee entry into a *contract*. This bond is given to indemnify the *Town* against increased costs if the *bidder* does not carry out the specified undertaking to enter into a *contract*;

- "Bid Call Document" means a document issued by the *Town* when seeking a deliverable from a *vendor*, which may be in the form of *request for quotation (RFQ)*, *request for proposal (RFP)*, *request for tender (RFT)*, or other *RFx bid* documents;
- "Bid Dispute Resolution" means a provision in the *Procedures* which outlines the process to ensure that a protest to a *bid submission* is handled in an ethical, fair, reasonable and timely fashion;
- "Bid Irregularity" means a deviation between the requirements (terms, conditions, specifications, special instructions) of a bid call and the information provided in a bid submission;
- "Blackout Period" means the period of time from when the bid call document is issued and when the contract is awarded by the Town to the selected bidder during which time the bidder must communicate exclusively with the Procurement Representative;
- "Chief Administrative Officer (CAO)" means the individual occupying the office of Chief Administrative Officer of The Corporation of the Town of Georgina, also referred to herein as CAO, or such successor office as the case may be;
- "Clerk" means the *individual* occupying the office of the Clerk for The Corporation of the Town of Georgina, or such successor office as the case may be;
- "Committee" means a body of one or more *individuals* that can be comprised of members of Council and residents of the Town. Each committee has a different functional specialization and their type of work differs depending on the subject;
- "Competitive Procurement" means a procurement process followed in order to provide an equal opportunity to multiple vendors, whether by invitation or by advertisement to the public, to bid on a contract as set out in a bid call document;
- "Conflict of Interest" means a real or seeming incompatibility between one's private interests and one's public or fiduciary duties in which a person is in a position to derive personal benefit from actions or decisions made in their official capacity;
- "Construction" means a construction, reconstruction, demolition, repair or renovation of a building, structure or other civil engineering or architectural work and includes site preparation, excavation, drilling, soil investigation, seismic investigation, the supply of products and materials and the supply of equipment and machinery if they are included in and incidental to the *construction*, and the installation and repair of fixtures of a building, structure or other civil engineering or architectural work, but does not include professional services related to the *construction contract* unless they are included in the *procurement*;
- "Consultant" means a legal entity that possesses unique qualifications that allow them to perform specialized consulting and professional services as advisors, usually for a fee to the Town;
- "Consulting and Professional Services" means those services requiring the skills of a professional for a specialized service. This includes, but is not limited to, the services of

architects, engineers, designers, surveyors, planners, accountants, auditors, management professionals, marketing professionals, software and information technology experts, financial *consultants*, lawyers, law firms, real estate agents and brokers, environmental planners and engineers, hydrogeologists, transportation planners and engineers, communications *consultants* and any other *consulting and professional services* which may be required by the *Town*;

"Contingency" means an unexpected event or circumstance that gives rise to an increase in a contract price and which could not have been reasonably anticipated at the time of award of contract;

"Contract" means any form of voluntary binding agreement (including a purchase order) between two or more competent parties, arising from an offer and acceptance, creating an obligation to perform a service, provide a product or commit an act in return for financial consideration;

"Contractor" means the selected bidder that has a contract with the Town to perform the deliverables described in a bid call document. For clarity, for this Policy, "contractor" includes reference to "consultant", "supplier" and "vendor";

"Co-operative Procurement" means;

- 1. The action taken when two or more procuring entities combine their requirements to obtain advantages of volume *acquisition*s including administrative savings and other benefits; or
- 2. A variety of arrangements whereby two or more procuring entities acquire *deliverables* from the same *contractor(s)* using a single *bid call document*.

"Council" means the elected Council of The Corporation of the Town of Georgina;

"Debriefing" means a practice whereby the *Town*'s *Procurement Services* representative will meet in-person, by telephone or by video conference upon request by those parties whose *bid submission*s were not deemed appropriate for *award* of *contract*. It is viewed as a learning process for *respondents* who may gain a better understanding regarding perceived deficiencies contained within their *bid submission*:

"Deliverables" means goods, services and construction that must be provided upon the completion of a procurement;

"Deputy Chief Administrative Officer & Treasurer (DCAO)" means the individual occupying the office of Deputy Chief Administrative Officer & Treasurer of The Corporation of the Town of Georgina, also referred to herein as DCAO, or such successor office as the case may be;

"Director" means the *individual* occupying the office of a *Director* for The Corporation of the Town of Georgina, or such successor office as the case may be;

"Director of Legislative Services" means the individual occupying the office of the Director of Legislative Services for The Corporation of the Town of Georgina, or such successor office as the case may be;

- "Dispose" means the sale, exchange, destruction, trade, transfer or gift of goods owned by the Town which are surplus to its needs and "disposal" and "disposed" will have similar meanings;
- "Electronic Bidding" means a method of issuing bid call documents and/or receiving bid submissions where the process of issuing and/or receiving bid submissions by internet is considered appropriate;
- "Emergency" means an event or circumstance where the immediate acquisition of deliverables is necessary to prevent or alleviate:
- 1. A serious delay in service delivery;
- 2. A threat to the health, safety or welfare of any person;
- 3. The disruption of essential services;
- 4. Damage to public property; or
- 5. Where time does not permit the use of a standard *procurement process* due to an event that creates an unforeseen urgency that could not be reasonably addressed through appropriate advance planning and includes an emergency declared under the Emergency Management and Civil Protection Act;
- "Employee" means an *individual* who works part-time or full-time under a *contract* of employment, whether oral or written, express or implied for The Corporation of the Town of Georgina and has recognized rights and duties;
- "Employee Code of Conduct" means the Town's Employee Code of Conduct, as may be amended from time-to-time;
- "Essential Service" means any service rendered to or by the *Town*, the interruption of which could endanger the life, health or personal safety of any *individual*;
- "Goods" means anything acquired other than services or real property;
- "Individual" means a natural person;
- "Lease" means a financial arrangement whereby equipment or municipal capital facilities are provided to the *Town* by a third party in exchange for a series of payments;
- "Legal Entity" means and includes any natural person, corporation, company, limited liability company, trust, joint venture, association, incorporated organization, partnership, governmental authority or other entity, or other similar entity, and will be construed to include such legal entities successors and permitted assigns;
- "Litigation" means any formal dispute between the *Town* and any other party, including third party and cross claims, where a legal proceeding has been commenced for an injunction, a mandatory order, a declaration, or the recovery of money, or an arbitration proceeding:

"Local Board" means a municipal service board, transportation commission, board of health, police services board, planning board, or any other board, commission, committee, body or local authority established or exercising any power under any act with respect to the affairs or purposes of one or more municipalities, excluding a school board, library board or a conservation authority;

"Low Value Purchase (LVP)" means the acquisition of deliverables having an estimated acquisition value as stated in SCHEDULE E - THRESHOLDS;

"Manager" means the individual occupying the office of a Manager for The Corporation of the Town of Georgina;

"Manager, Financial Controllership and Reporting / Deputy Treasurer" means the individual occupying the office of the Manager, Financial Controllership and Reporting / Deputy Treasurer of The Corporation of the Town of Georgina, or such successor office as the case may be;

"Manager of Procurement Services" means the individual responsible for the Town's centralized procurement process and is hereby authorized to act as an agent in all such matters pertaining thereto; and occupies the office of Manager of Procurement Services for The Corporation of the Town of Georgina, or such successor office as the case may be:

"Negotiation" means a bargaining process between two or more parties seeking to reach a mutually satisfactory agreement on, or settlement of, a matter of common concern. It can be used as part of a *procurement process*;

"No Cost Procurement" means an acquisition by the Town that does not bear any cost (expense or capital expenditure). This usually is a result of a cost pass-through from a third party beneficiary for a particular project, and does not include a grant funded project;

"Non-Competitive Procurement" means an acquisition made directly from one vendor, and may include a situation where negotiations take place with more than one vendor prior to the acquisition, but does not include a situation where negotiations have been specifically permitted and provided for and take place pursuant to the terms set out in a request issued pursuant to a competitive procurement;

*Non-Profit Organization*" means any corporation incorporated as a not-for-profit corporation under the Not-for-profit Corporations Act, 2010 (Ontario), the Corporations Act (Ontario), Canada Not-for-profit Corporations Act or any successor legislation;

"Non-Refundable HST" means the percentage of the Harmonized Sales Tax (HST) that the *Town* is required to pay, and does not recover through input tax credits, on the acquisition of deliverables;

"P-Card" means purchase card;

"P-Card Policy" means the policy governing the administration of the P-Card program;

- "Personal Property" means tangible or intangible property, other than real property;
- "Policy" means the Town's procurement Policy, as amended;
- "Price Agreement" means a contract between the Town and a vendor resulting from a bid call document, under which the vendor agrees to provide deliverables as and when needed by the Town, at a pre-determined price, for a pre-determined period of time, upon pre-determined terms and conditions;
- "Procurement" means the process of acquiring deliverables from an external source, often using a defined method. The most appropriate method is used to ensure the *Town* receives deliverables at the best value:
- "Procurement Procedures" means the Procedures developed by the Manager of Procurement Services for the implementation of this Policy;
- "Procurement Process" means the method by which an acquisition is made, including competitive procurement and non-competitive procurement;
- "Procurement Representative" means the representative from Procurement Services that facilitates the procurement process as specified in the bid call document and in collaboration with the requisitioning department;
- "Procurement Review Panel (PRP)" means employees of the Town, appointed pursuant to this Policy to make determinations on bid irregularities, proposal irregularities or other issues, in accordance with the Town's procurement Policy and Procedures;
- "Procurement Services" means the department responsible for the centralized acquisition of deliverables and the disposal of personal property for the Town;
- "Proponent" means the legal entity that submits a bid submission in response to a bid call document and may include "bidder" or "respondent";
- "Proposal" means a bid submission received in response to a request for proposal (RFP);
- "Proposal Irregularity" means a deviation between the requirements (terms, conditions, specifications, special instructions) of a bid call document and the information provided in a proposal submission;
- "Purchase" means the renting, leasing or assumption of ownership of deliverables for valuable consideration;
- "Purchase Card" means a payment method whereby employees of the Town are empowered to deal directly with vendors for low value acquisitions, using a credit card issued by a bank or major credit card provider. A pre-established credit limit is established for each card issued. The card may facilitate on-line ordering from pre-approved vendors under contract;

- "Purchase Order (PO)" means the document issued by the Town to a vendor that sets out, or references other contract documents that set out, the terms and conditions applicable to the supply of deliverables by a vendor. It also authorizes the vendor to ship and charge for the deliverables specified on the order;
- "Purchasing Authority" means the authority assigned to a Town employee to incur expenditures, including advances and progress payments on behalf of the Town, subject to the thresholds established in this Policy;
- "Quotation" means an offer received in response to a request for quotation (RFQ);
- "Real Property" means land, land and buildings, things growing upon or affixed thereto, improvements to such land, and all rights and interests therein;
- "Request for Expressions of Interest (REOI)" means a document that is used to determine the interest of the market place to provide *deliverables* that the *Town* is contemplating acquiring;
- "Request for Information (RFI)" means a non-binding written request used for the purpose of compiling the available market information and capabilities of various *vendors* in providing *deliverables* to the *Town* in order to make informed *acquisition* decisions and may be followed by a subsequent *request for tender* (RFT) or *request for proposal* (RFP);
- "Request for Pre-Qualification (RFPQ)" means a request for the submission of information from potential vendors, including but not limited to the experience, financial strength, education, background and personnel of *legal entities* who want to qualify to be able to compete to *deliverables* to the *Town*. An *RFPQ* is typically used as the first stage in a two-stage *procurement process* in order to short-list the most qualified *vendors*;
- "Request for Proposal (RFP)" means a bid call document issued to obtain proposals where a need is identified, but how it will be achieved is unknown at the outset, which allows respondents to propose solutions or methods to arrive at the desired result, and which may allow for consecutive or concurrent negotiations to be conducted with respondents on any of the contract terms including, but not limited to, the specifications and/or prices pursuant to a procurement process that is detailed in the request for proposal (RFP);
- "Request for Quotation (RFQ)" means a bid call document that is issued either by invitation or through an advertisement to vendors for the purpose of selecting one or more vendor(s) to provide deliverables;
- "Request for Roster Candidates (RFRC)" means a document that is issued and used to gather information on *vendors* capabilities, qualifications and pricing for the purpose of creating a list of *vendors* that may be called upon during a specified period of time using a rotation or other equitable work distribution method to provide a category of *deliverables* on defined terms and conditions;
- "Request for Tender (RFT)" means a bid call document issued seeking bid submissions to obtain deliverables whenever the requirements can be precisely defined and the

expectation is that the lowest *bid submission* meeting the requirements specified in the *bid call document*, would be accepted, subject to any other provisions of the *contract* documents and this *Policy*;

"Requisitioner" means the member of the requisitioning department that has been assigned the responsibility for the acquisition of deliverables and the management of the resulting contract with a contractor by the Director of that requisitioning department;

"Requisitioning Department" means the department that has budget responsibility for the acquisition, except in the case of an acquisition of information technology, in which case the requisitioning department also includes the department that will be the main user of the technology;

"RFx" means a written bid call document that is issued to vendors, whether or not it is publicly advertised, that is intended to result in the award of a contract to a contractor(s) for deliverables, and includes a request for tenders (RFT), request for quotations (RFQ), request for proposals (RFP), request for roster candidates (RFRC) and excludes a request for information (RFI) or expressions of interest (REOI);

"Respondent" means the legal entity that submits a bid in response to a bid call, and may include "bidder" or "proponent";

"Reverse Auction" means an online auction in which vendors bid against each other to win the Town's business. Typically used to acquire commodities from multiple prequalified vendors. Also referred to as e-auction;

"Roster Supplier" means a vendor whose bid submission, as reviewed and evaluated by Procurement Services in conjunction with the requisitioning department, has met the minimum set standards for technical qualifications and professional competence, and has the necessary equipment, facilities and experience for the provision of a specified category of deliverables which it will provide based on pricing and terms and conditions established in the request for roster candidates (RFRC);

"Scope" means the full extent of the *deliverables* to be provided by a *contractor*, as set out in the *contract*, including the term of the *contract*;

"Scope Change" means any change to the scope of a contract to accommodate a need not originally provided for in the contract which could not have been reasonably anticipated at the time of award of contract. A scope change must be for the same deliverables as those provided for in the contract, and may include an adjustment to the contract price;

"Services" includes all consulting and professional services, all services in relation to real property or personal property including "without limiting the foregoing" the delivery, installation, construction, maintenance, repair, restoration, demolition or removal of personal property and real property and all other services of any nature and kind save and except only services to be delivered by an officer or employee of the Town in accordance with terms of employment;

- "Single Source Acquisition" means a non-competitive procurement process that is not a low value purchase (LVP) from a specific vendor even though there may be more than one vendor capable of providing the same deliverables but the acquisition is directed to one source because of standardization, warranty, or other such factors as defined in this Policy;
- "Sole Source Acquisition" means a non-competitive procurement process that is not a low value purchase (LVP) where a situation is created due to the inability to obtain competition. This may be because of one available vendor possessing the unique ability or capability to meet the particular requirements of the deliverable;
- "Specifications" means the precise requirements or characteristics of the *deliverables* to be acquired;
- "Submission" means a response received from a bidder to a bid call or other form of request for deliverables;
- "Supervisor" means a Town employee in a first-line management position who monitors and regulates employees in their performance of assigned or delegated tasks;
- "Supplier" means a *legal entity* that is capable of providing desired *deliverables* to the *Town*, and may include, but is not limited to a "consultant", "contractor" and "vendor";
- "Supplier Code of Conduct" means the Town's Supplier Code of Conduct that outlines clear expectations for all "consultants", "contractors", "suppliers" and "vendors" related to their conditions of employment, workplace environment and business ethics;
- "Surety" means an insurance company or Canadian chartered bank, authorized by law to do business in the province of Ontario, that makes a pledge or guarantee acceptable to the *Town* on behalf of the *contractor* which protects against default or failure of the *contractor* to satisfy their contractual obligations;
- "Surplus Asset" means a Town asset that has served its useful life and is no longer required for the purpose for which it was originally acquired or cannot be used otherwise by the Town;
- "Staff" means a Town employee who does not hold a position of supervisor or higher;
- "Term Contract" means a price agreement in which a source of supply is established for a specified period of time for specified deliverables, usually characterized by an estimated or definite minimum quantity, with the possibility of additional requirements beyond the minimum, all at a predetermined unit price;
- "Tender" means a written detailed offer from a bidder, received in response to a request for tender (RFT) to supply of deliverables where there are clearly defined criteria or specifications;
- "Tied Bid" means two or more bid submissions from bidders that are equal in all respects after evaluation, including price for deliverables and sale of personal property;

- "Town" means The Corporation of the Town of Georgina and its local boards and committees, except Georgina Public Library;
- "Town Solicitor" means the *individual* occupying the office of the Town Solicitor for The Corporation of the Town of Georgina, or such successor office as the case may be;
- "Unsolicited Bid / Unsolicited Proposal" means a bid submission or proposal submission received by a Town employee from a vendor who has approached the Town employee with a bid submission or proposal submission in response to a perceived need that was not requested through a standard procurement process;
- "Vendor" means a legal entity that is capable of providing desired deliverables to the Town, and may include, but is not limited to, a consultant, contractor or supplier,
- "Working Day" means Monday through Friday, excluding any recognized statutory holiday, public holiday or civic holiday; and
- "WSIB" means Workplace Safety and Insurance Board.

To establish the definition of any other *procurement* terms not herein included, reference may be made to the latest edition of the Institute for Public Procurement (NIGP) Public Procurement Dictionary of Terms and/or, the Government of Canada Supply Manual Glossary.

### SCHEDULE B - EXEMPTIONS

- 1. This *Policy* does not apply to the *acquisition* of the following *deliverables*:
  - 1. Where a statutory monopoly controls the supply;
  - 2. Acquisition or disposal of any real property or to any lease, right or permission relating to the use or occupation of real property;
  - Work performed on property under the provisions of a *lease* of *real property*,
    warranty or guarantee held in respect of the property or the original work and
    is provided for under the terms of such *lease*, including tenant improvements,
    equipment and fixtures, the terms of the *lease* will govern to the extent of any
    conflict with this *Policy*;
  - 4. Deliverables acquired on a commodity market;
  - 5. Acquisitions from other government bodies;
  - 6. Deliverables related to food supplies for the Town's animal shelter and adoption centre;
  - 7. The following *deliverables* related to *employee* training, education and professional development:
    - 1. Attendance at conferences, conventions, courses, workshops and seminars:
    - 2. Educational or training programs where the service provider is prescribed by a regulatory body;
    - 3. Newspapers, magazines, books, subscriptions and other periodicals;
    - 4. Digital research resources;
    - 5. Facilitators, educators and program hosts; and
    - 6. Computer software for educational purposes (online or otherwise).
  - 8. *Services* provided by the following licensed professionals:
    - 1. Veterinary medical services & laboratories;
    - 2. Real estate agent and lease arrangements;
    - 3. Legal services:

- 4. Fees from licenced health care practitioners and related services; and
- 5. Investigative services
- 9. Deliverables related to:
  - 1. Events supporting local non-profit organizations;
  - 2. Entertainment providers, entertainers/artists for theatre or special events;
  - 3. Recreational programming instructors that will provide specific instruction to the public at a cost through a *Town* offered program;
  - 4. Original works of art; and
  - 5. A contract to be *awarded* to the winner of a design contest.
- 10. *Deliverables* related to catering services or venues for *Town* sponsored social events, such as golf tournaments or employee engagement events;
- 11. The following professional and special *services*:
  - 1. Health and social services fees:
  - 2. Honorariums;
  - 3. Per diems;
  - 4. Committee fees:
  - 5. Expert witnesses and other court fees/costs:
  - 6. Arbitrators, meditators and other similar professionals;
  - 7. Appraisers;
  - 8. Talent acquisition firms:
  - 9. Temporary staffing agencies and services;
  - 10. Utility relocates by Public Utility; and
  - 11. Video surveillance equipment, security equipment and installation services where the highly confidential nature of the *deliverable* is such that it would not be in the *Town's best interest* to solicit competitive *bid submissions*.
- 12. Payment of the *Town*'s general expenses, such as:

- 1. Refundable employee expenses (accommodations, meal allowances, travel, miscellaneous);
- 2. Health benefit payments;
- 3. Insurance premiums and expenses;
- 4. Memberships and professional dues;
- 5. Banking services;
- 6. *P-Card* providers;
- 7. Marketing, promotion and advertising for *Town's* services or programs;
- 8. Charges to and from other government bodies (e.g., school boards, federal and provincial ministries/bodies/agencies, municipalities, TRCA, LSRCA, etc.);
- 9. License fees (regular license fees for vehicles, firearms, elevators, communications, software, etc. required to maintain existing products and systems originally obtained in accordance with the *Policy*); and
- 10. Telecommunications, internet and cable television.
- 13. *Deliverables* acquired by the *Town* for the benefit of a third party, which will be reimbursed to the *Town* in full, or paid in full by the third party.

## SCHEDULE C - BID IRREGULARITIES

1. For the purposes of this *Policy*, the following actions will be taken regarding *bid irregularities* (as defined in this *Policy*, excluding *proposal irregularities*);

ITEM	DESCRIPTION	ACTION
1.	Bid submission received by a respondent who is in unresolved litigation with the Town.	Automatic rejection unless, at the <i>Town's</i> sole discretion, it is subject to the exceptions as stated in the <i>Town's</i> Contractor Suspension Procedure ( <i>CSP</i> ).
2.	Bid submission received from a respondent serving a suspension period in accordance with the Town's Contractor Suspension Procedure (CSP).	Automatic rejection unless, at the <i>Town's</i> sole discretion, it is subject to the exceptions as stated in the <i>Town's</i> Contractor Suspension Procedure ( <i>CSP</i> ).
3.	Failure to provide bid bond or the bid bond is not in the name of The Corporation of the Town of Georgina.	Automatic rejection.
4.	Insufficient <i>bid</i> security.	Automatic rejection, unless in the opinion of <i>PRP</i> , the insufficiency in the <i>bid</i> deposit is trivial or insignificant. Upon request of the <i>Town</i> , respondent must remedy the <i>bid irregularity</i> within two (2) working days or the <i>bid submission</i> will be rejected.
5.	Respondent did not submit an undertaking to provide a bond.	Automatic rejection.
6.	The <i>Town</i> is unable to verify digital <i>bid bond or</i> digital undertaking to provide a <i>bond</i> .	Respondent must remedy the bid irregularity within two (2) working days or the bid submission will be rejected.
7.	Respondent did not attend the mandatory site meeting.	Automatic rejection.
8.	Incomplete bid submission.	Automatic rejection, unless:  1. It is stated in the bid call document that partial bid submissions are acceptable, and the bid submission is complete in respect of the portion of the scope of work or deliverable(s) bid upon;  2. The Manager of Procurement Services deems the irregularity minor in nature; or  3. In the opinion of the PRP, the omission is administrative in nature and upon request of the Town, respondent must remedy the bid irregularity within two (2) working days or the bid submission will be rejected.

9.	Other bid irregularities.	Referred to the <i>PRP</i> for review, consideration, and determination. Upon request of the <i>Town</i> , respondent must remedy any bid irregularity within two (2) working days or the bid submission will be rejected.
----	---------------------------	--

- 2. All *bid irregularities* that are not resolved by the above table will be referred to the *PRP* for review, consideration, and determination in accordance with Section 13 Procurement Review Panel (*PRP*) of this *Policy*; and
- 3. Where, at the request of the *Town*, a *respondent* has been given a period of time to correct a *bid irregularity*, if the *respondent* fails to make the correction within that time period, then the *respondent* will be deemed to be in default and;
  - 1. The *bid submission* will be rejected and the *respondent's bid* security (where applicable) will be forfeited, retained and applied for use by the *Town*; and
  - 2. At the discretion of the *PRP*, the *respondent* may be suspended in accordance with the *Town*'s Contractor Suspension Procedure (*CSP*).

## SCHEDULE D - PROPOSAL IRREGULARITIES

1. For the purposes of this *Policy*, the following actions will be taken regarding *proposal irregularities* (as defined in this *Policy*, excluding *bid irregularities*);

ITEM	DESCRIPTION	ACTION
1.	Proposal submission received by a respondent who is in unresolved litigation with the Town.	Automatic rejection unless, at the <i>Town's</i> sole discretion, it is subject to the exceptions as stated in the <i>Town's</i> Contractor Suspension Procedure ( <i>CSP</i> ).
2.	Proposal submission received from a respondent serving a suspension period in accordance with the Town's Contractor Suspension Procedure (CSP).	Automatic rejection unless, at the <i>Town's</i> sole discretion, it is subject to the exceptions as stated in the <i>Town's</i> Contractor Suspension Procedure ( <i>CSP</i> ).
3.	Failure to provide <i>bid bond</i> or the <i>bid bond</i> is not in the name of The Corporation of the Town of Georgina.	Automatic rejection.
4.	Insufficient <i>bid</i> security.	Automatic rejection, unless in the opinion of <i>PRP</i> , the insufficiency in the <i>bid</i> deposit is trivial or insignificant. Upon request of the <i>Town</i> , <i>respondent</i> must remedy the <i>proposal irregularity</i> within two (2) <i>working days</i> or the <i>proposal submission</i> will be rejected.
5.	Respondent did not submit an undertaking to provide a bond.	Automatic rejection.
6.	The <i>Town</i> is unable to verify digital <i>bid bond or</i> digital undertaking to provide a <i>bond</i> .	Upon request of the <i>Town, respondent</i> must remedy the <i>proposal irregularity</i> within two (2) <i>working days</i> or the <i>proposal submission</i> will be rejected.
7.	Respondent did not attend the mandatory site meeting.	Automatic rejection.
8.	Financial information was included in the technical section of the <i>proposal submission</i> .	Automatic rejection.
9.	Other proposal irregularities.	Referred to the <i>PRP</i> for review, consideration, and determination. Upon request of the <i>Town</i> , <i>respondent</i> must remedy any <i>proposal irregularity</i> within two (2) <i>working days</i> or the <i>proposal submission</i> will be rejected.

2. All *proposal irregularities* that are not resolved by the above table will be referred to the *PRP* for review, consideration, and determination in accordance with Section 13 – Procurement Review Panel (*PRP*) of this *Policy*; and

- 3. Where, at the request of the *Town*, a *respondent* has been given a period of time to correct a *proposal irregularity*, if the *respondent* fails to make the correction within that time period, then the *respondent* will be deemed to be in default and;
  - The proposal submission will be rejected and the respondent's bid security (where applicable) will be forfeited, retained and applied for use by the Town; and
  - 2. At the discretion of the *PRP*, the *respondent* may be suspended in accordance with the *Town*'s Contractor Suspension Procedure (*CSP*).

# SCHEDULE E – THRESHOLDS

ESTIMATED ACQUISITION VALUE THRESHOLD (Including Non- Refundable HST)	PROCUREMENT METHOD	FORM OF COMMITMENT		
TABLE	TABLE 1. THRESHOLD FOR LOW VALUE PURCHASES (LVP) BY REQUISITIONING DEPARTMENT			
Up to \$5,000	Low Value Purchase (LVP)	P-Card		
\$5,001 to \$10,000	Low Value Purchase (LVP)	P-Card or Purchase Order		
\$10,001 to \$25,000	Request for Quotation (RFQ) – Must obtain 3 written quotes (1 written quote for Consulting and Professional Services)	Purchase Order		
TABLE 2. THRESHOLD FOR BID CALL PROCESS				
> \$25,000	Request for Tender (RFT) or Request for Proposal (RFP)	Purchase Order		
TABLE 3. THRESHOLD FOR SOLE OR SINGLE SOURCE ACQUISITIONS				
\$10,001 to \$100,000	Single Source or Sole Source Form Required	Purchase Order		
> \$100,000	Single Source or Sole Source Form Required	Purchase Order & Council Approval		

### SCHEDULE F - PURCHASING AUTHORITIES

ESTIMATED COST THRESHOLD (Including HST)*	POSITION LEVEL
Up to \$2,500	Staff
Up to \$10,000	Supervisor
Up to \$25,000	Manager
Up to \$100,000	Directors
Up to & > \$100,000	DCAO or CAO

<sup>\*</sup> Invoice amount including all taxes. (All signing authorities include full 13% HST)

A *Director* may request the increase of purchasing *authority* for authorized *staff*, *supervisor* or *manager* up to the limit of the next threshold where such higher *authority* is required to effectively and efficiently perform the responsibilities of their job. Written authorization to increase purchasing *authority* is required from the *DCAO* or the *CAO*.

## SCHEDULE G - PURCHASING AUTHORITIES - EMERGENCY ACQUISITION

ESTIMATED COST THRESHOLD (Including HST)*	POSITION LEVEL
Up to \$2,500	Staff
Up to \$10,000	Supervisor
Up to \$25,000	Manager
Up to \$100,000	Directors
Up to \$250,000	DCAO
Up to & > \$250,000	CAO
* Invoice amount including all taxes. (All signing authorities include full 13% HST)	