

**THE CORPORATION OF THE TOWN OF GEORGINA**

**REPORT NO. GFRS-2022-0001**

**FOR THE CONSIDERATION OF  
COUNCIL**

November 30, 2022

**SUBJECT: Award of Contract – FRS2022-040 SUPPLY AND DELIVERY-RESCUE  
PUMPER FIRE APPARATUS**

---

**1. RECOMMENDATION:**

1. That Council receive Report No. GFRS-2022-0001 prepared by the Georgina Fire & Rescue Services dated November 30, 2022, respecting the Request for Proposal FRS2022-040 – Supply and Delivery – Rescue Pumper Fire Apparatus.
2. That Council approves and authorizes the Manager of Procurement Services to issue a Purchase Order to Safetek Emergency Vehicles Ltd. For the purpose of the supply and delivery of a rescue pumper fire apparatus in the amount of \$1,089,382 plus HST.
3. That Council approves the amount of \$233,555.76 be drawn from the Reserve for Contingencies to fund the overage of the Replacement of Engine 182.

**2. PURPOSE:**

This report is to seek Council approval for the awarding of contract FRS2022-040 for the supply and delivery of a rescue pumper fire apparatus to replace E182 which was approved during the 2022 budget process.

**3. BACKGROUND:**

The current apparatus was purchased in 2003 and is now almost 20 years old and no longer meets the rating requirements of the Fire Underwriters Survey. Once we are in receipt of the new apparatus, E182 will be deemed surplus and disposed of according to Procurement Services Division guidelines.

In July of this year, Request for Proposal FRS2022-040 called for the supply and delivery of a rescue pumper fire apparatus as approved by Council in the 2022 budget process. FRS2022-040 was a two-envelope process consisting of a technical envelope to measure the ability of a manufacturer to provide an apparatus that met the technical requirements of the Town of Georgina and a financial envelope that details the cost of the proposal.

**4. ANALYSIS:**

Two vendors provided bids. The Fire Apparatus Committee, after a review of the two bids, recommended both bids move to the second stage of the process, which is the opening of the financial envelopes. Both bids were over the approved budget of \$875,000.00 total inclusive of our 1.76% tax. Safetek Emergency Vehicles Ltd. had the lowest financial score.

The Fire Apparatus Committee is satisfied that the apparatus proposed by Safetek Emergency Vehicles Ltd. will meet our requirements for replacement of E182.

**5. RELATIONSHIP TO STRATEGIC PLAN:**

**Promote a high quality of life**

**Deliver exceptional service**

**6. FINANCIAL AND BUDGETARY IMPACT:**

The 2022 approved budget was \$875,000. Safetek Emergency Vehicles Ltd. was the successful proponent with the lowest bid amount, however the bid was over the approved 2022 budget. Escalating material costs, labour costs, highest inflation rates in over 30 years and the US dollar exchange rates all play a role in the overage of this apparatus. York Region fire services are all experiencing similar increased costs due to market instability.

The overage on the 2022 approved budget amount is \$233,555.12 (inclusive of our 1.76%HST rate).

The 2022 approved budget is \$875,000. Safetek Emergency Vehicles Ltd.'s successful bid was in the amount of \$1,089,382 plus effective taxes (1.76% HST rate) of \$19,173.12, for a total of \$1,108,555.12.

**7. PUBLIC CONSULTATION AND NOTICE REQUIREMENTS:**

This report is provided for Council's information as such there is no reference for public notice and/or engagement.

**8. CONCLUSION:**

Staff recommends that Council approve the bid submitted by Safetek Emergency Vehicles Ltd.

**APPROVALS**

Prepared By:	Heather Young Administrative Coordinator
Reviewed By:	Michael Rozario Deputy Fire Chief
Recommended By:	Ron Jenkins Director of Emergency Services/Fire Chief
Approved By:	Ryan Cronsberry (CAO)